



CUSTOMER SAYS NO ***NOW WHAT?*** WITH RICK WHITE FROM 180BIZ

The customer says NO! Now what? — Many times “NO” just means “NOT YET”

- Where Your Fear of Overselling Comes From and How to Eliminate It
- What Tools You Need to Multiply Your Successes
- A Complaint, a Stall, and an Objection - How to Recognize the Differences
- Strategies for Closing the Sale Tomorrow if it was Declined

Attend this class and immediately increase your closing rate with confidence.

MON 1/12/26
TUE 1/13/26

6PM-8PM EST
CLASS ID: OLT490
\$150 USD / STUDENT

