

The Customer Says NO Now What?



Instructors:

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from 180BIZ

The customer says NO! Now what?
Many times "NO" just means "not yet".

- Where Your Fear of Overselling Comes From and How to Eliminate It
- What Tools You Need to Multiply Your Successes
- A Complaint, a Stall, and an Objection
 - How to Recognize the Differences
- Strategies for Closing the Sale Tomorrow if it was Declined Today

Attend this class and immediately increase your closing rate with confidence.

MON 11/17/25
TUE 11/18/25

6pm to 8pm PST

Code: OLT488
Cost: \$150 USD
Per Student



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